enova 365

dla biznesu

Understand ERP software that works towards your success 365 days a year!

Systemic development of your business.

- Business Intelligence
- Trade and Warehouse
- Sales and CRM
- Finance and Accounting
- Payroll and HR
- Processes
- Projects and services
- Production

Develop **your business** with enova365!

enova365 is ERP software created and developed by Polish experts:

▶ ERP compliant with current personnel management, accounting and financial regulations,

▶ Design that draws on innovative technologies and tested trends,

▶ Permanent access to new functionalities. We makes sure the system is regularly updated to add state-of-the-art solutions and enhancements.

What makes enova365 distinct from other ERP software?

▶ Available for use from a variety of devices that share a single data base and user dedicated interfaces,

▶ Robust opportunities for integration with external systems (EDI, API and our unique solution, enova365 Integrator),

▶ Data easily transferrable from MS Excel worksheet to enova365,

▶ Complex communication platforms dedicated to various user groups:

  ▶ Supervisor Panel,
  ▶ Employee Panel,
  ▶ Contractor Panel for B2B Transactions,
  ▶ Tax Office Panel.

2002
company establishment

88%
users recommend enova365

ERP Leader
multiple time winner

software tailored to your needs

integrated with other applications

easily extendable

you only pay for the areas you select for use

full support for Authorised Partners

enova365 makes your enterprise stronger and grows with it

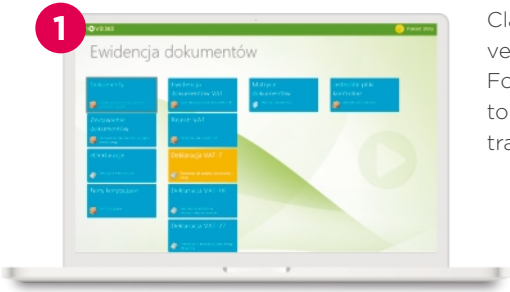### enova365 software is available in three functional variants:

✓ Silver for micro and small enterprises,

✓ Gold for small and middle-sized enterprises,

✓ Platinum for middle-sized and large enterprises.

This scheme helps map the needs of your business. As your enterprise grows, the system can be easily enlarged and its functionalities extended through upgrades to higher versions of the software.

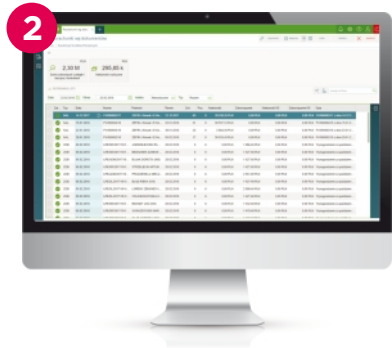**The cost of an upgrade is no more than the price difference**

The four faces of **enova365**
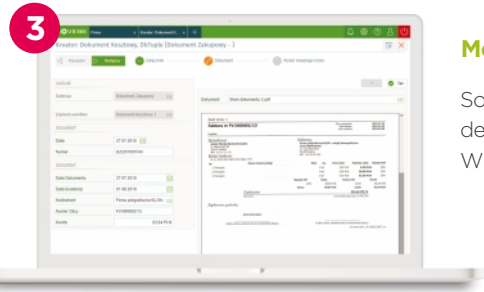
Standard option:

Classic, windowed version (Windows Forms) addressed to fans of the traditional interface.
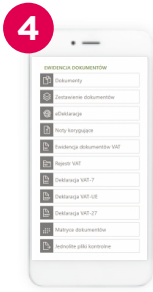
Multi option:

Web (browser) based version for those who prefer to work remotely. Dedicated to users of the Windows, macOS and Chrome OS operating systems.

Mobile app:

Solution for users of touch devices powered by Windows 8.1 or Windows 10.

Android app:

Dedicated to mobile entrepreneurs who often use smartphones that run the Android operating system.

Paybacks of enova365 multi:

non-stop access to data records

remote communication with the enterprise

employee self-service

effective use of remote operations

faster data flow

accelerated sales cycle

enova365 one system, multiple opportunities

enova365 licensing models

For your convenience, we offer a number of purchasing schemes for our software:

- ✓ Perpetual licensing,
- ✓ Subscription-based licensing with fees charged depending on areas used by customer,
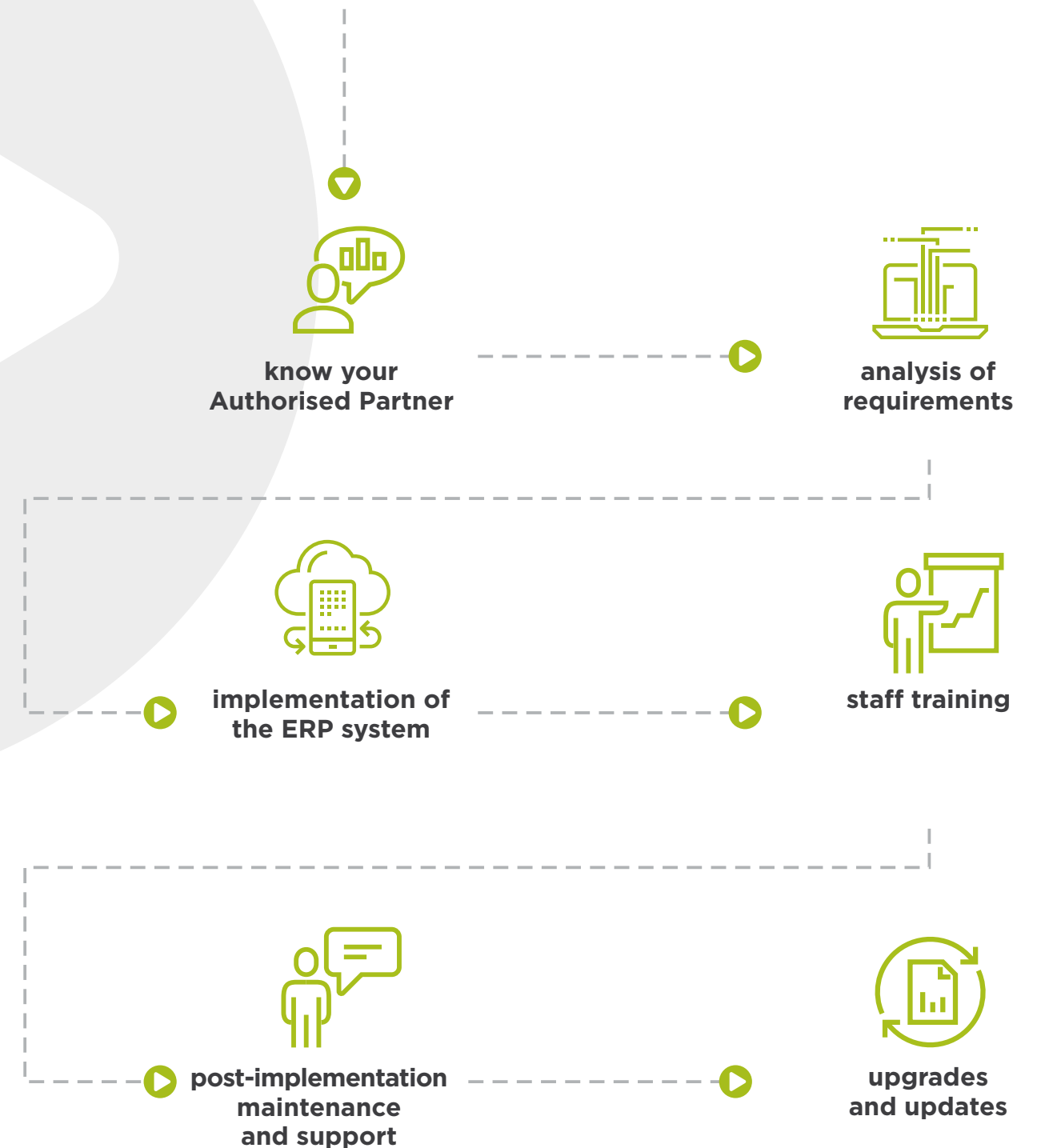- ✓ Rental of software and infrastructure in the MS Azure (SaaS) cloud.

enova365 in the Microsoft Azure cloud

Microsoft Azure is a service model that provides subscriptions to modules complete with a server residing in the Microsoft Azure cloud, updates and backups, all for a monthly subscription fee. This solution is recommended for companies that wish to cut down upfront spending on IT infrastructure.

Advantages:

- ✓ Visible reduction in cost,
- ✓ Effective use of remote work,
- ✓ System scalability,
- ✓ High security of data storage,
- ✓ Number of work stations to be changed at any time,
- ✓ Convenient monthly subscription,
- ✓ Dynamic development with no need to make any investment in infrastructure,
- ✓ Updates included in the fee.

How to implement enova365?

- know your Authorised Partner
- analysis of requirements
- implementation of the ERP system
- staff training
- post-implementation maintenance and support
- upgrades and updates

Business Intelligence

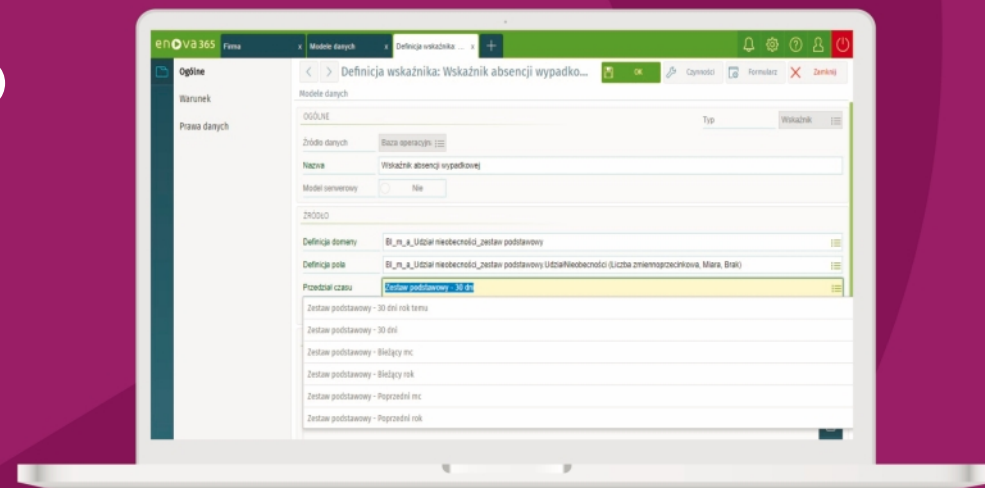## Knowledge available to everyone, not just analysts

Practical indicators

With BI you can define custom key performance indicators (KPIs) to help monitor work progress fast and easily within your enterprise. On the one hand, it is a tool for real-time monitoring of the achievement of business targets, the stage a sales person is at or up-to-date overtime figures for your staff. On the other hand, financial metrics are available, such as comparisons of sales values over a period of time.

What areas is BI useful in?

- ✓ purchasing,
- ✓ inventory control,
- ✓ payables and receivables,
- ✓ projects.

Important!

enova365 offers a simple, intuitive editor to set up your custom KPIs.

Checking KPIs always at your fingertips

enova365 is accessible not only in a windowed version but also on tablets and mobile devices powered by Android, which makes it easier for your staff to view reports.

Reports

With its simple navigation it can generate reports showing specific KPI. Depending on your needs, data from KPI can be presented in the form of an index, table or graphically.

If your enterprise draws data from multiple sources, BI is ready for that

Views of SQL data bases build domains that support reporting functions. Creating a domain requires no programming skills but is simple and intuitive, producing reports readable in MS Excel. Access to external tools helps visualise data in a preferred analytical solution, for example Power BI. Business Intelligence is available in all the basic areas of enova365. Choose CRM or accounting and see the requested data and indicators displayed for you.

SQL Views

BI is open to integration, helping you bring data from a variety of sources into one place for analytics. You can also retrieve specific data such as sales volume from a single sales person in a selected region. All you need can be retrieved from a central repository at any time.

1. unlimited access to data
2. reports viewable at any time
3. real-time performance monitoring
4. custom analytics and performance indicators

BI will help your enterprise make more effective business decisions. The module also offers you instant reports on the statuses of business processes. This is all possible with the clear KPIs that can be defined based on your specific needs. The BI module is a perfect tool for visualising data in any desired form: index, graph or table.

enova365 now performs at 99% of what we assumed it would. It is our accounting and inventory engine that set us up. It receives external communications and finalises huge numbers of processes, and BI returns up-to-date reports on these processes.

**Przemysław Strzałka,
CEO CSVK Sp. z o.o. sp. k.**
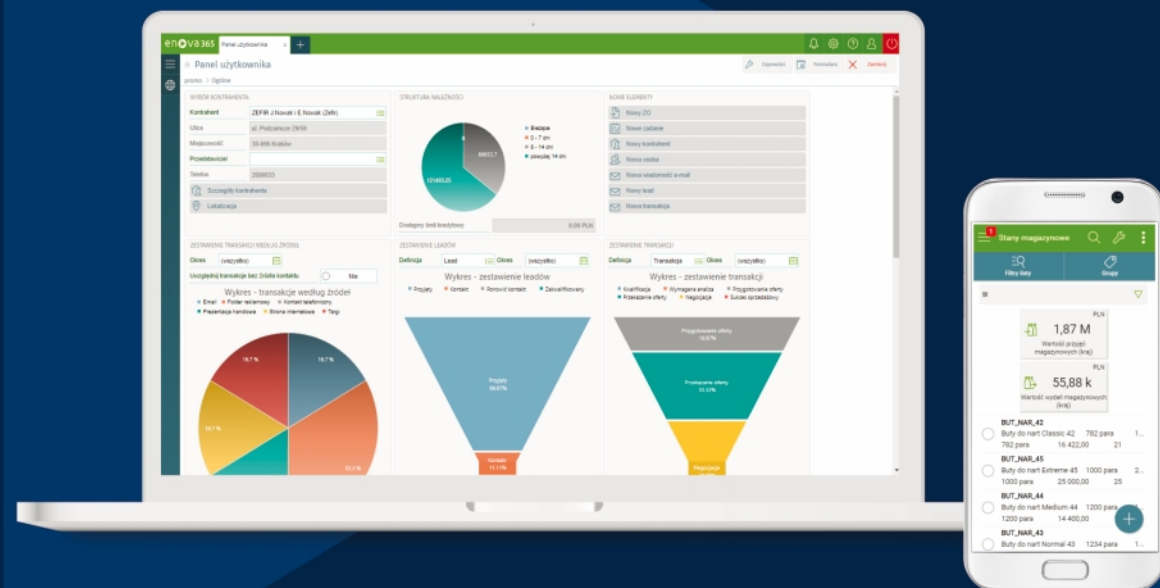
Trade and Warehouse

An all-in-one system supporting purchases and inventory control

Purchase orders

Your business automatically keeps track of all purchase orders from your on-line shop and external EDI supporting tools.

EDI – a dedicated module in enova365

EDI is a system of electronic interchange of documents between business partners or institutions. A document in the form of a file in a standard format is generated by one business and imported by the other while each may use a completely different information system.

Warehouse control

ERP for purchasing allows you to tailor the processes of goods receipts and releases to the needs of the operation; also, it makes the analytics of outgoing goods easier. All data relevant to goods are gathered in one central place: date of receipt, warehouse levels, date of release etc. With the Multi option you get insights into the sales processes from the level of mobile devices.

Sales

enova365 provides ready sales forms for various types of transactions. Your sales personnel can generate the documents they need even when away.

Purchases

EU purchases, the reverse charge mechanism or advance invoice? The Trade and Warehouse module is ready for all types of transactions. Creating warehouse receipts and cost tracking is now fast and easy.
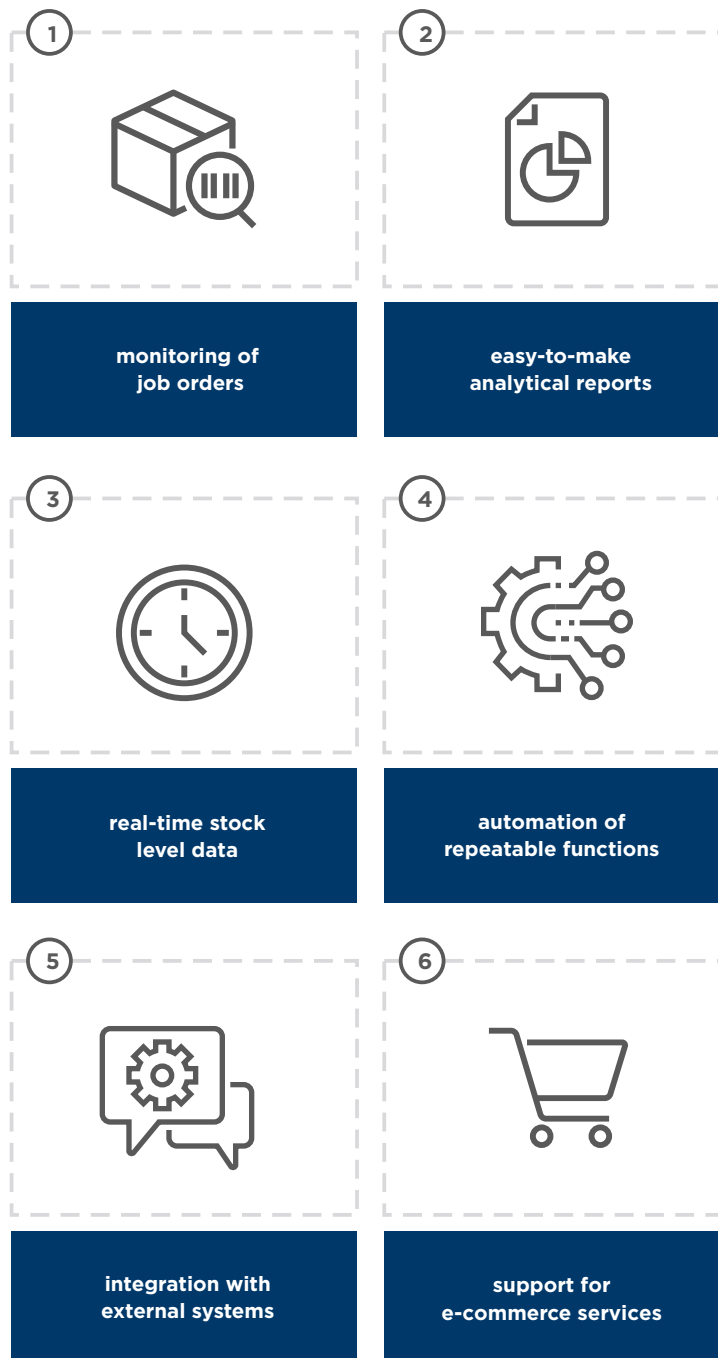
Contractor Panel

enova365 has automated and shortened the recipient registration and ordering processes. Your contractors can access their individual Panels, where they can review their previous and pending orders or invoices. You can announce dedicated offers, price schedules or communicate stock levels via the Panel.

Reports and statements

No matter what your business industry, you use plenty of reports and statements. enova365 enables you to make them fully company-specific. Also, the software gives you freedom to define your custom colour schemes. For example, warehouse levels below 10 items can be highlighted red on the list.

Check how your business can benefit from implementing enova365:

1. monitoring of job orders
2. easy-to-make analytical reports
3. real-time stock level data
4. automation of repeatable functions
5. integration with external systems
6. support for e-commerce services

The enova365 Trade and Warehouse module supports the commercial activities of businesses representing an array of industries. The basic system functions allow you to create documents, control goods and prices or maintain customer, bank or agency databases. Additionally, the module is integrated with Cash Records, enhancing the functionality with customer accounts, accounting documents tracking and the VAT register.

What have we gained? Higher performance and effectiveness. We can control the outgoing lots, or check our warehouse workers' tasks off their to-do lists more effectively.

Jacek Turowski,
Ziaja Farmacja sp. z o.o.

Sales and CRM

CRM for salesperson – drive up your profit, use a state-of-the-art tool for your sales department
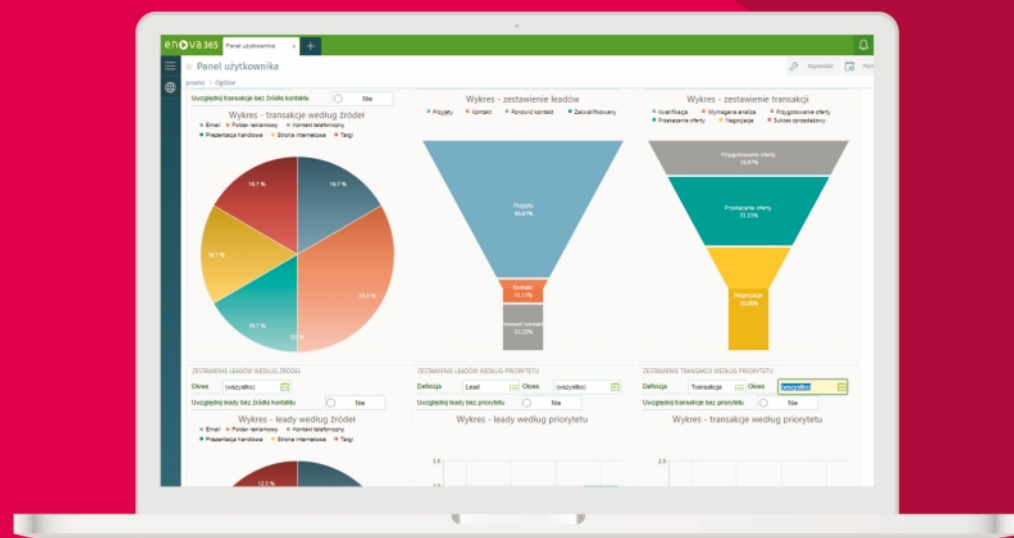
Tracking interaction with customer

enova365 enables you to create reports on the history of interactions with a selected customer. The software contains pre-defined and easily modifiable templates to fit your business needs.

Customer Panel

Your customers can access their orders to check their transactional history or download invoices.

Sales funnel support

enova365 will look at the sales funnel for you. With it, you can make your business decisions easier and tailor your communications to a specific customer group. The system will provide reliable information on where your enterprise sources most customers from.

Funkcjonalności enova365 CRM:

- **customers,**
- **tasks and events,**
- **campaigns,**
- **serial correspondence,**
- **lead management,**
- **CRM mail.**

Reports and forecasts

The Sales and CRM module can be used to generate a range of reports. They are defined already in the basic version of the software. Select which data require analysis and the system will run a relevant graph.

Scheduling and supporting processes

With the CRM module you can send automatic notices of unpaid invoices etc. via e-mail or text messages. The CRM module also enables device encoding using barcodes.
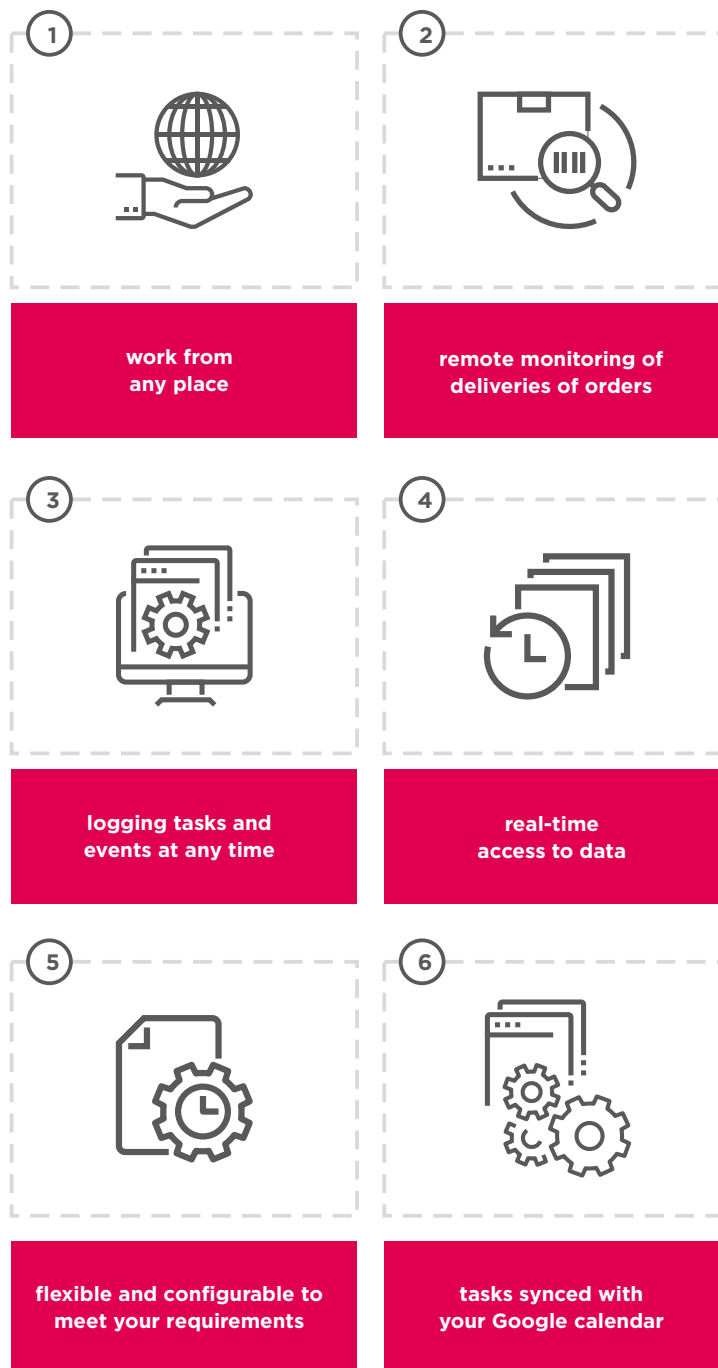
Mobile app

enova365 is available in the windowed Multi variant for touchpad devises or as an Android application, offering access to your personal assistant that will issue sales documents, plan your next appointment with the customer or examine the current price schedule and calculate a customer discount.

Sales Representative

enova365 Sales Representative is an innovative tool for supporting the tasks your sales representative carry out off-site. The application integrates the most useful functions of the enova365 system and is accessible from mobile devices: notebooks and smartphones. Sales Representative is an instrument for building stable customer relationships, and offers access to the full history of interactions.

Check how your business can benefit from implementing enova365:

1 work from any place

2 remote monitoring of deliveries of orders

3 logging tasks and events at any time

4 real-time access to data

5 flexible and configurable to meet your requirements

6 tasks synced with your Google calendar

Sales people spend most of their time out of office, on the road or meeting customers. It is especially for them that enova365 has created the Sales and CRM solution to support their day-to-day activities. One central repository collects data that will streamline work organisation in your enterprise. Additionally, the data can be accessed from mobile devices so the information can be analysed while travelling.

The enova365 system got the company's operations right and became a tool for modern enterprise management.

Marcin Sobolewski,
KACZKAN Zakład Produkcji Drzewnej

Finance and Accounting

Comprehensive accounting software

enova365 will assist your enterprise in keeping:

- Full books,
- Simplified books (Revenue and Expense Ledger; Lump Sum Tax Book),
- Cash and accounts records.

enova365 – always abreast with regulations

The areas of finance and accounting are governed by a range of regulations that keep being amended. The enova365 software is updated as new laws are enacted so that your business has enough time to prepare for each upcoming change.

Split payment

enova365 meets the requirements of the split payment mechanism. It gives you control over your finances that come in to a separate bank account.
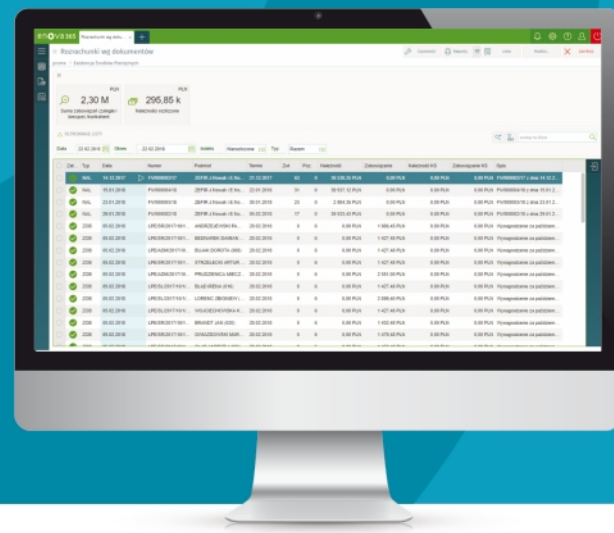
Electronic tax returns

The enova365 software can easily and quickly generate and then file VAT (Value Added Tax) and CIT (Corporate Income Tax) returns.

Standard Audit File for Tax

If your enterprise keeps electronic accounting books and records you will surely be familiar with the Standard Audit File for Tax. Since 1 July 2018, you have been required not only to file the JPK_VAT (SAF-T) forms, but also you can be summoned to file one of the other SAF-T specifications on the tax administration's demand.

enova365 can be used to generate and submit all seven SAF-T specifications, including the JPK_VAT specification which is filed with the tax administration monthly. Additionally, the system is complete with a mechanism for SAF-T data integrity and accuracy checks.

> SAF-T specifications and returns are updated on a current basis to reflect the changes adopted by the Ministry of Finance.

Finance and Accounting are two key areas of your business operations. The ERP enova365 software gives you more control over them. enova365 will take you through all the processes within a single, intuitive and time-saving system.

Choose a module that best fits the specific character of your operation.

How else can enova365 be of help for your business?

Reporting and Business Intelligence

The system allows you to set up and track custom KPIs. It also aggregates data from a variety of sources and creates reports. These are accessible in both windowed and mobile versions of the software.

On-line banking in enova365

Webservice can be used to control and execute banking transactions directly from the level of enova365, with no need to log into the bank's system.

Business Trip

The enova365 Business Trip module can be used for tracking, back-office support and expense reporting of business trips within the country and abroad. It also streamlines the processing of documents and expense reporting.

Debt collection

Debt collection is a module that keeps track of receivables that are past due (pre-judicial collection). It supports customer accounts functions through the automated processes of document generating and debtor monitoring, for example by sending out electronic prompt notes.

Inventory Book

enova365 ERP monitors the assets of the enterprise in a central database. It enables you to keep an inventory of all assets in an enterprise in compliance with the Polish and International Accounting Standards, offering easy access to analyses and reports.

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1 maximum automation of repeatable activities

2 convenient mechanisms of shortcuts and cross-references

3 intelligent posting tools supported by multiple elements throughout the system

4 user-modified and adjustable programme parameters

> *The enova365 system fully satisfies our needs in terms of both accounting and statistics. All accounting changes are adjusted on a current basis, so are any system malfunctions – virtually in a flash.*
>
> **Jan Magdziak, CEO W.P.K sp. z o.o**

Payroll and HR

Develop your enterprise and hire
– enova365 will do the rest

Employee Records

enova365 will help you effectively manage all employee records: personal details, employment contract details, contracts for services, annexes and certificates. The automated system will remind you of the upcoming employee health checks or required training. The software supports electronic employee files. The Payroll and HR module of enova365 also provides a worktime tracking functions, including overtime and absenteeism limit trackers.
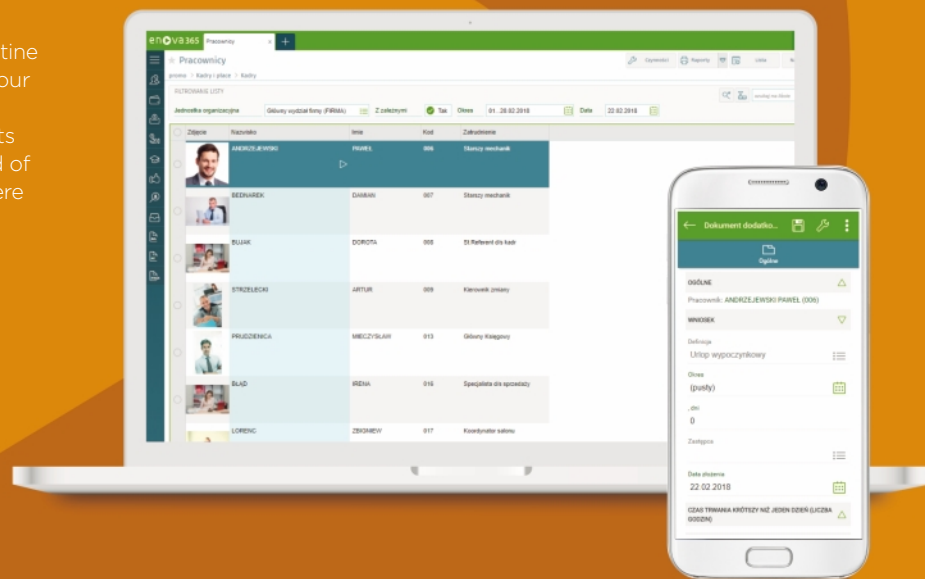
Employee self-service

enova365 streamlines the processing of enterprise documents and automates routine activities. Through the **Employee Panel** your employee can file leave requests, report a business trip or other-type appointments single-handedly. The supervisor is notified of all requests via the **Supervisor Panel**, where they can be accepted even when the supervisor is out of office. The panels are accessible from a browser or a mobile application.

The Workflow module, which streamlines the flow of documents, saves your HR department's time. Additionally, interfaced with the Business Trip module it makes it easier to report business trip expenses.

Payroll

The Payroll module processes full-time schemes and services. In these two areas enova365 can support both small and large enterprises as well as organisations with complex structures. The system allows for defining custom attributes which gives considerable leeway in configuring the pay components. Furthermore, it offers a tool for pay calculation in a number of currencies.

Electronic Tax Returns and the Taxpayer system

Make your monthly ZUS (Social Insurance Institution) national insurance and tax reporting processes more efficient using enova365. The system will help you generate tax returns and e-file them to the Taxpayer system. With the Electronic Tax Returns you will generate the end-of-year PIT (Personal Income Tax) returns for your staff members. enova365 also has a functionality for tax assessment for employees with disabilities – the system will help you fill out Wn-d forms and file them with the SODiR system offline. If you need to create GUS (Central Statistical Office) statistical reports (forms Z-03, DG-1 etc.) the system will generate them instantly without wasting your time.

Printables and reports

With enova365, generating payroll reports and worktime statements is easier than ever before. enova365 helps you configure custom reports by choosing your dimensions and metrics. The reports are ready for presentation directly to management, for example. Additionally, each printable may be exported to MS Word, where comments can be added, if necessary.

Human Resources

The Payroll and HR module of enova365 supports the daily work duties of your Human Resources department. It will help automate the repeatable activities thus saving your time and optimising procedures.

Recruitment

The enova365 software makes the recruitment process easier and automated. Authorised users gain insights into the particular stages of recruitment so they can monitor the process from the moment a CV is filed to hiring. Another task that it can support is performance evaluation, and the functionality is accessible for both the staff and their supervisors. Both sides can influence the evaluation decision and revert to the justification at any time.

Check how your business can benefit from implementing enova365:

1. **reduced personnel management costs**
2. **automation of routine activities**
3. **fast payroll calculation**
4. **seamless reporting**
5. **up-to-date system upgrades guaranteed**
6. **elimination of risk of error**

enova365 knows how to assist your enterprise in human resources management. What is more, the software satisfies the requirements of Polish regulations and is updated each time these are revised. If your headcount is between several dozen and several thousand employee, enova365 will save your time and streamline HR operations in your organisation.

Employee Panel is a very convenient tool that automatically records employees requested for absences in the programme. Additionally, the employee can view his or her financial and personal data. enova365 also offers a feature to run a variety of reports directly from the system which streamlines all sorts of analytics.

Magdalena Jungiewicz,
HR and Payroll Specialist
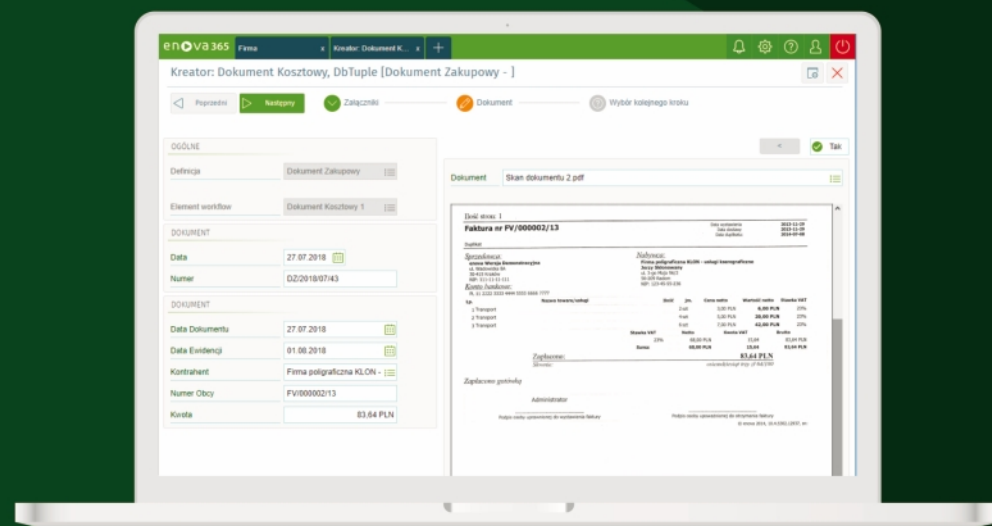**Tobacco Trading International Poland**

Processes

Special task system – with Workflow your processes will run seamlessly

Workflow

What makes enova365 stand out is the Workflow module that is an integral part of the system, enabling you to use process management throughout the application, which intuitively organises and automates your work. No matter what business you are and what you headcount is, the processes flow between departments. Workflow helps aggregate the data and makes them available to specific employees of department within the organisation.

DMS

The Document Management System controls the flow and registration of company documents. It supports the data filing, maintaining and archiving activities. It comes with an extension that facilitates data entry and the OCR (Optical Character Recognition) functionality for recognition of texts from graphic and PDF files.

Task Schedule

The majority of work cycles within your organisation has fixed timeframes. The enova365 Task Schedule is a tool you can use to initiate a process at a right time and schedule it any way you wish to meet your needs and expectations. It will send you a reminder of your outstanding payments or deliver a communication from your debtor, and the HR department will receive automatic notices each time an employee receives a travel approval.
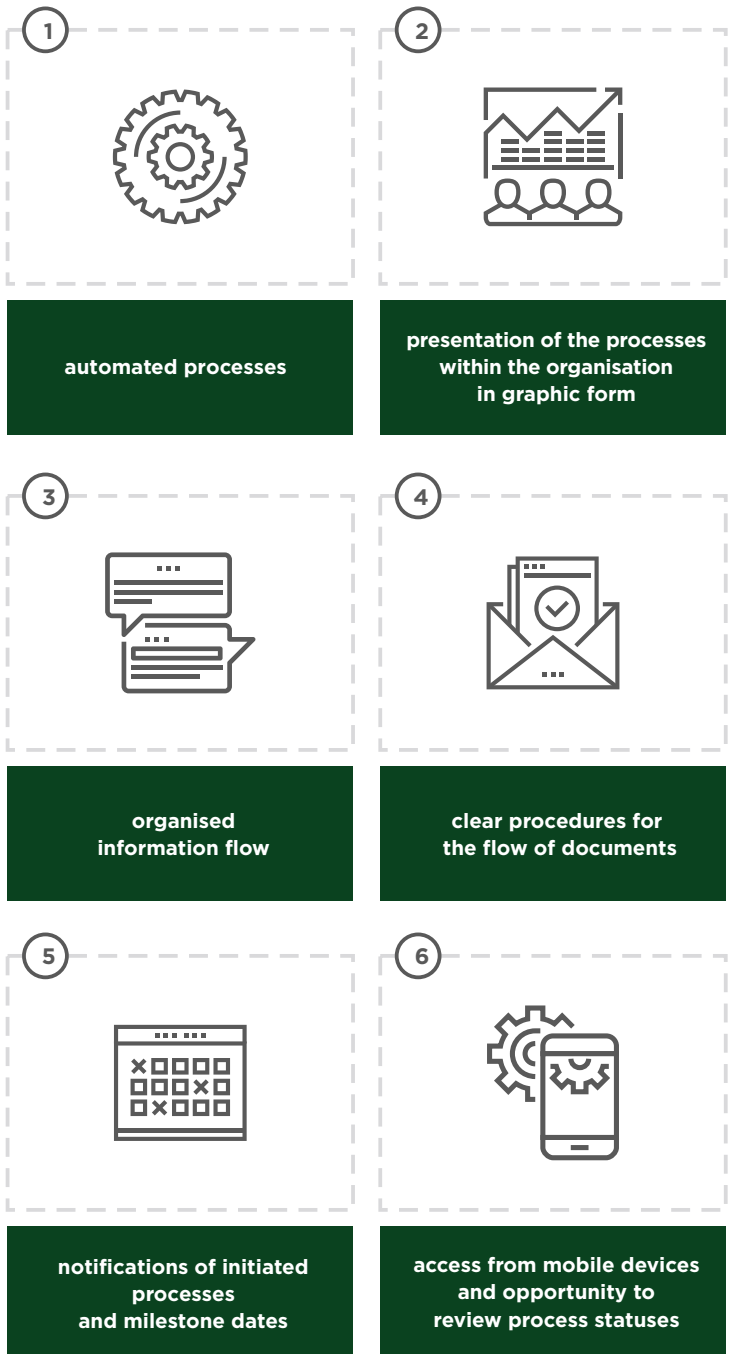
Editing processes and substitutions

Sometimes, the holiday season makes some information reach the appropriate addressees with delay. Fortunately, the risk can be eliminated by setting the system to remember things for us. With enova365 Workflow you can have the certainty that tasks will get assigned in a timely manner. And if you need to find out who is responsible for what, you can easily trace it down in the system.

What areas can Workflow be useful in?

Workflow can be helpful in all areas of the application. It may support information flow between particular modules, such as:

- ✅ Payroll and HR as regards travel expense reporting,
- ✅ Production by communicating statuses of purchase orders to supervisors,
- ✅ Sales and CRM by generating inventory levels for the sales personnel,
- ✅ Finance and Accounting by generating quarterly reports for management.

Is your enterprise developing fast with a growing number of interdependent processes? enova365 is responding to your expectations by offering the Workflow module. Workflow is a workflow management system that aggregates in a central database information coming in from various departments of your organisation.

For many years we have explained to our customers that investing in quality tools is a key to business success as it can help complete works at lower costs and faster. enova365 is exactly what measures up to that challenge. In order for a business to develop, it needs good system solutions and software that will not hold back that development. The enova365 software is a good solution that I honestly recommend.

Józef Kisielewski,
Resident Narzędzia sp. z o.o.

Projects and services

Project management system – schedules and budgets under your control

The Projects module is used for project budgets planning and management. It provides one central repository for data that supports efficient work organisation and project budgeting functions in the enterprise. Additionally, it contains the full functionality of the Sales and CRM module.

The ERP system helps keep control of the budget at source. It provides a tool for monitoring the budgets and defining project milestones, essentially at any project stage, and once the project or stage is completed, the systems can run a requested report automatically.
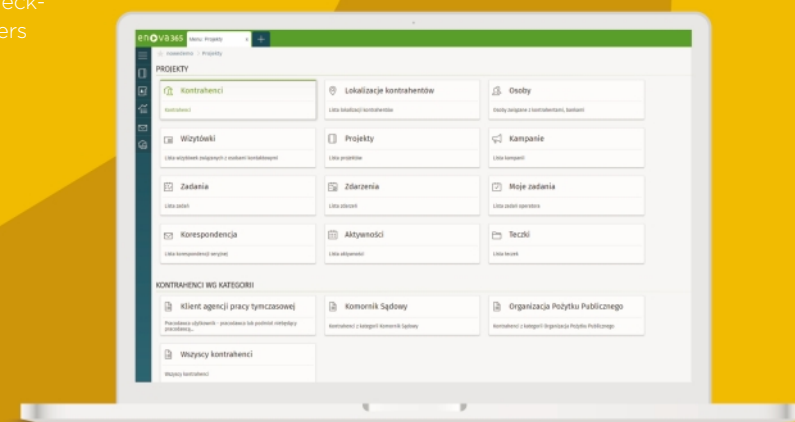
Service

If your enterprise offers customer support services you can easily create a list of supported products. You can also keep a customer history and send reminders of the upcoming check-up date. The module will help you set up automatic reminders of when the equipment needs maintenance.

Rental

The Rental module allows for instant identification of equipment available for rental. It also keeps track of which customer is currently renting a tool and when it can be offered to other customers.

In our work we use modules such as Trade and Warehouse, Projects and services, or Sales and CRM. Most critical for us is the Projects module. (...) Thanks to enova365 Projects and services we are able to collect cost data.

**Sławomir Michalski,
Director Smart Automation**

Production

enova365 Production helps define and modify the process, create job orders and calculate manufacturing costs.
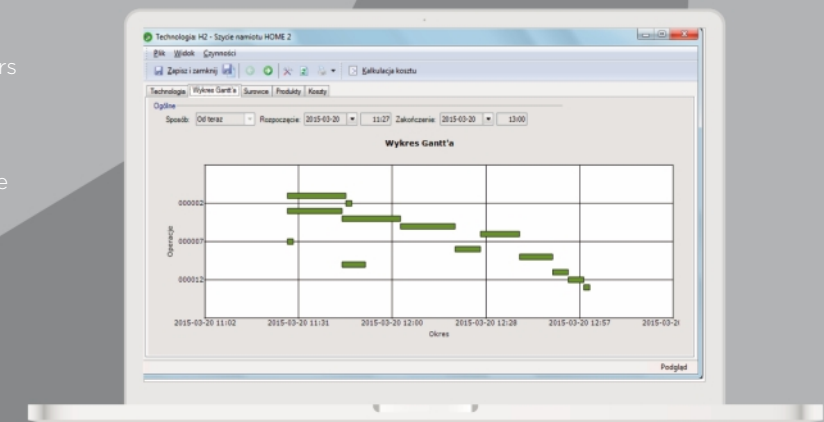
The software is used to generate reports showing the expenditure of raw materials and transfers to finished goods. All data are aggregated in a single system which facilitates the monitoring and analytics of the production process. With the system in place, the values of finished goods can be adjusted automatically to the actual value of job costs. This way, job costs can be calculated at actual costs even if not all costs are known at the time of transfer to finished goods, which happens for example when the quantities of raw materials used have not been fully logged by then. By defining the sequence and duration of particular activities you can assess the total time required to complete a job and visualise it on a Gantt chart.

We settled on enova365 for the system's flexibility and the option of customizing the solution for our specific business profile. We selected the software out of belief that it would grow with us and that it was an investment for years. The enova365 software supports our business in the daily personnel and accounting processes, sales management and the manufacturing of metal goods. By integrating all facets of the operation the system connects manufacturing to the sales and inventory module, which is exactly what our previous software lacked.

**Wojciech Cieślarczyk,
LCS Wojciech Cieślarczyk**

The enova365 Production module can also be used to:

- ⊘ Generate a raw material balance for a job order,
- ⊘ Generate raw materials purchase orders for suppliers against job orders,
- ⊘ Add any extra costs in respect of the job order,
- ⊘ Create job orders for production based on purchase orders from customers.

Check how your enterprise can benefit from implementing enova365:

1	2	3	4	5
strategy control and management	timely completion of projects	efficient flow of documents	efficient expense planning and forecasting	generating reports and analytical statements

Check how your enterprise can benefit from implementing enova365:

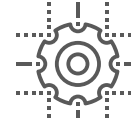| 1	2	3	4	5
effective management of production process	job orders linked with customer orders	automated production processes	non-stop access to data	reduced manufacturing costs

Discover the paybacks of enova365

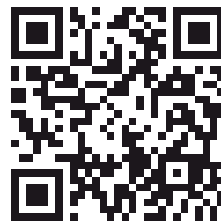**See what processes got streamlined with enova365 at Stowarzyszenie Wiosna**

The challenges the system faced

- To systematise processes such as personnel and human resources management and to improve the documentary flow within the organisation.

- To implement an integrated system that would address a need for a centralised database fed by the various areas of the association's activity and for better communication between the staff and management with respect to key projects.
  To provide a tool for managing team members' rotas and work schedules.

| access to a panel | → | request filing | → | approval | → | work time information | → | work schedule |

Key benefits

- All business information gathered in a central repository.

- Flexible and user-friendly mechanism for financial reports and a two-way data flow (import/export) from and to MS Excel.

- Considerable reduction in formalities ensured by the electronic flow of information and leave requests.

- Real-time access to system records for all staff to save time and speed up work processes.

- Easy way to check leave entitlements, file leave requests or make overtime claims by logging in to the Employee Panel, which reduces the number of inquiries addressed to the personnel department

More history

www.enova.pl

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Trusted us